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Access Equipment Market UK 2008-2012

New AMA report provides a major review of the UK market for access equipment

The access equipment market is estimated at around £300m in 2008, down by around 4% on the previous year and having experienced more difficult trading conditions than those experienced 2005-07. The current economic and construction market situation combine to make forecasting difficult, but indications are that the market for access products is likely to continue to deteriorate substantially in 2009-10, though longer-term prospects appear brighter with moderate rates of growth likely to return to the access market 2011-12 – though this will largely depend on construction output and the fleet rebuilding programmes by the major rental companies .

A brief summary of the report is included on the following pages.

Priced at £650, the report is currently available from AMA Research Ltd, Telephone 01242 235724 or e-mail at sales@amaresearch.com.

Editors Note:

Attached is a summary of the report. Please use brief extracts if you wish, **but we would request that references to company market shares are not published without our prior permission.**

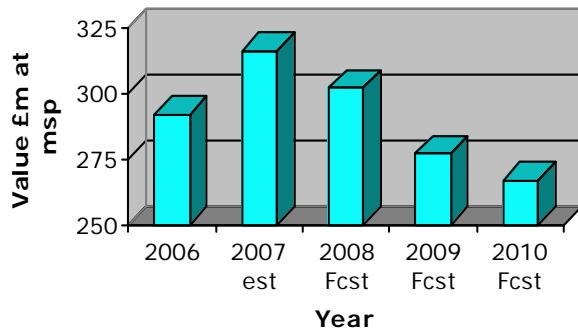
If you would like to receive an editorial review copy or would like to speak to an author of this report, please contact Andrew Hartley or Chris Moore on (01242) 235724.

Please include our web address and telephone number on any review printed, it would also be appreciated if a copy of the review could be forwarded to AMA Research. Thank you.

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Access Equipment Market – UK 2008-2012

Access Equipment Market UK 2008-2012



AMA Research have published a **new** report covering the "**Access Equipment Market UK 2008**". Available to purchase for £650 from www.amaresearch.co.uk, this report analyses the UK market for access equipment products with forecasts through to 2012. The report analyses the sector in terms of market size, key sector trends, product mix, key suppliers and distribution channels.

The UK market for access equipment includes non-powered, powered and specialist access products with sub-sectors including ladders, scaffolding, access towers,

MEWPs, suspended access and mast climbers. The market had enjoyed relatively buoyant conditions in 2005-07, benefiting from the growth in the overall construction market, whilst increasingly stringent product specification criteria following the introduction of *Work at Height Regulations* (WAHR) had boosted the market for replacement and upgrading of access products. However, the situation in 2008 has been more difficult with the decline in the new housebuilding sector particularly affecting "light access" products such as scaffolding and ladders. In addition, both the domestic and commercial RMI sectors also began to experience slowdown in the second half of 2008, though in 2009 the market is forecast to experience a more severe downturn.

Current prospects for non-powered access products (ladders, scaffolding, access towers, etc) remain mixed. In the short-term, the non-powered access market is likely to experience decline of around 13% in value 2008-10 as expectations of downturn in both new build and RMI work have a negative impact on the market, before some market recovery in 2011-12, which is forecast to result in market value for non-powered access of around £125m in 2012.

The market for MEWPs is more difficult to determine due to the influence of the hire/rental sector in the demand for powered access products. Current indications are for market decline in 2008-2010, followed by more positive market conditions in 2011-12 when the sector is expected to achieve value of around £174m.

However, a number of factors exist that could have a more negative influence on the forecast for MEWPs including the potential for a switch back to non-powered access in the short-term on a cost basis and the possibility of some generalist plant/tool hire organisations choosing to exit the powered access sector, resulting in surplus stocks of equipment and delays in fleet rebuilding programmes.

The overall access equipment market is likely to benefit from returning confidence into the medium term and achieve growth rates of 5-7% in 2011-12, but still only recovering to 2008 market values of around £300m in 2012. However, should the recession, particularly in the construction sector, prove to be longer and deeper than currently anticipated, these forecasts may prove to be optimistic.

AMA Research's "**Access Equipment Market – UK 2008-2012**" report is available in hard copy or electronic format for £650 and can be ordered online at www.amaresearch.co.uk or by calling 0871 3103450.