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Commercial and Industrial Doors and Shutters Market Report - UK 2011-2015 Analysis

New AMA report reviews the UK market for commercial and industrial doors and shutters

“Indications are that the market for commercial and industrial doors will continue to decline in 2011 by around 1 – 2%. The sector is already operating at a much lower base and is an estimated 16% below 2008 levels. Some recovery is forecast in 2012 - although minimal allowing for inflation - and the real recovery is unlikely until 2013-2015 when the sector is forecast to return to more modest rates of growth of around 3-5%”.

This report is the 5th edition and is widely recognised as one of the key reviews of the market for commercial and industrial doors and shutters in the UK. A brief summary of the report is included on the following page.

Priced at £665, the report is currently available from AMA Research Ltd, Telephone 01242 235724 or e-mail at sales@amaresearch.com.uk.

Editors Note:

Attached is a summary of the report. Please use brief extracts if you wish, **but we would request that references to company market shares are not published without our prior permission.**

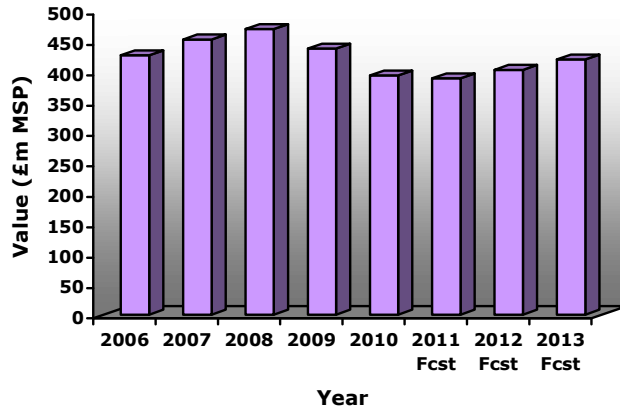
If you would like to receive an editorial review copy or would like to speak to an author of this report, please contact Andrew Hartley or Chris Moore on (01242) 235724.

Please include our web address and telephone number on any review printed, it would also be appreciated if a copy of the review could be forwarded to AMA Research. Thank you.

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The UK Market for Commercial and Industrial Doors
2006-2013 £m MSP – Current



The commercial and industrial doors and shutters sector benefited from relatively healthy levels of commercial and industrial new build, which stimulated market growth between 2001 and 2007 - underpinned by a buoyant UK economy and rising demand for new commercial and industrial space. However, since the peak of 2008, the market has declined by around 16% and the value of the UK market for industrial and commercial doors is estimated at around £400m in 2010. The market has experienced a significant fall in demand due to a combination of the recession, an oversupply of office space and reduced investment in new build. Retail trends

are helping to shore up that side of the market but the outlook in the near term is flat with slow recovery after 2011.

The personnel doors sector, incorporating timber doors, hinged steel doors; aluminium framed manual entrance doors and automated pedestrian doors, is estimated at around £240m and accounts for around 62% of the market. The 'industrial' doors sector covers sectional overhead doors, high-speed doors, roller shutters, sliding & folding doors and flexible doors, and currently accounts for some 38% of the total market - slightly down from around 40% in 2008.

The strong growth in new build warehousing space helped drive demand for industrial doors up to 2008, but is now slowly in decline due to a current excess of warehouse and factory space, the fall in investment in new build, and a general slow recovery in the UK markets overall.

The supply of commercial and industrial doors and shutters remains a very fragmented sector, with the larger suppliers supplying larger construction firms and RMI contractors, and the smaller suppliers generally focusing on local and specialist sectors.

In terms of replacement and refurbishment, the Fire Safety regulations and the Corporate Manslaughter Bill, helped to influence investment in replacement and refurbishment doors and shutters during this period. The Disability Discrimination Act 2004 has also been a major driver of growth in demand for retrofit and replacement with power-assisted and automatic doors and door controls. The legislation will continue to serve as a stimulus but, with most buildings fitted with the necessary requirements, the effect will be felt much less dramatically going forward.

Indications are that the market for commercial and industrial doors will continue to decline in 2011 by around 1 - 2%. It is already operating at a much lower base and is an estimated 16% below 2008 levels. Some recovery is forecast in 2012 - although minimal allowing for inflation - and the real recovery is unlikely until 2013-2015 when the sector is forecast to return to more modest rates of growth of around 3-5%.

AMA Research's report "**Commercial and Industrial Doors and Shutters Market Report - UK 2011 - 2015 Analysis**" is available in hard copy or electronic format for £665 and can be ordered online at www.amaresearch.co.uk or by calling 01242 235724.