

FOR IMMEDIATE RELEASE OCTOBER 2011

Health and Safety Products Market – UK 2011

New AMA report provides a major review of the UK Health and Safety Products Market

This report reviews health and safety products within non-domestic markets and comprises personal protection equipment, hygiene products, first aid products and safety signs. The health of the market is influenced by health & safety regulations and exceptional circumstances (such as natural disasters and virulent disease outbreaks), growing level of imports, increasing price competition, product development, employment numbers, key end-use markets including construction and manufacturing.

Following sustained growth to 2008, the market declined in 2009 to an estimated size of £680m due to the impact of the economic downturn and its effects on key-end-use sectors. However, market recovery followed in 2010 and growth is forecast to continue to 2015, when the market is estimated to reach a size of £790m.

This is the 3rd edition of the report and reviews developments within the health & safety products market from 2005 to 2010, with forecasts through to 2015.

A brief summary of the report is included on the following page.

Priced at £650, the report is currently available from AMA Research Ltd, Telephone 01242 235724 or e-mail at sales@amaresearch.com.

Editors Note:

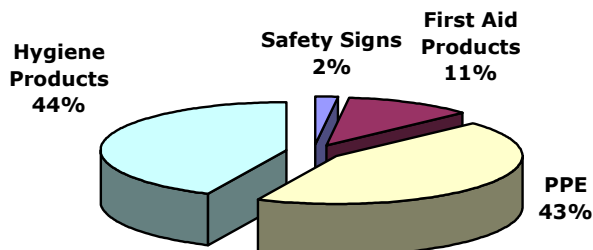
Attached is a summary of the report. Please use brief extracts if you wish, **but we would request that references to company market shares are not published without our prior permission.**

If you would like to receive an editorial review copy or would like to speak to an author of this report, please contact Chris Moore or Andrew Hartley on (01242) 235724.

Please include our web address and telephone number on any review printed, it would also be appreciated if a copy of the review could be forwarded to AMA Research. Thank you.

AMA Research Ltd
Montpellier House
Montpellier Drive
Cheltenham
Gloucestershire GL50 1TY
Tel: +44 (0)1242 235724
Fax: +44 (0)1242 262948
E-mail: andrewhartley@amaresearch.co.uk
Website: www.amaresearch.co.uk

Health and Safety Products Market Report – UK 2011-2015 Analysis



Mix of Health and Safety Products by Value in 2010

AMA Research has published a new report covering the health and safety products used in non-domestic applications. The report provides a comprehensive analysis of the different product sectors (personal protective equipment, hygiene products, first aid products and safety signs). Reviews of the supply and distribution channels are provided.

The market for health and safety products in non-domestic applications is mature and heavily reliant on a wide customer base in all industries and replacement product purchases.

The market experienced relatively steady growth to 2008 driven by a combination of factors, including new regulations, employment numbers, housebuilding, non-domestic construction and manufacturing levels etc. As a consequence, the market was impacted by the recession in 2009, but recovered in 2010 to reach an estimated market size of £697m. While 2011 has been difficult, the market is forecast to return to growth in the 2012-2015 period.

The market comprises personal protection equipment (PPE), hygiene products, first aid products and safety signs. The former two product sectors dominate the market, accounting for an estimated 44% and 43% share respectively. PPE comprises head protection (head, eye, face, hearing and respiratory products) and body protection (clothing, gloves, safety footwear and fall protection equipment). Clothing and footwear dominate the sector, accounting for around 50% of the sector value, and has generally performed relatively well during the recession compared to many other health & safety sectors.

Hygiene products account for an estimated 44% share and benefits from the growing priority placed on cleanliness and hygiene, particularly in industries such as the health and food sectors. Following the economic downturn, this was the first sector to recover as stocks that had been run down during the recession, needed replacing.

First aid products have a high level of penetration within the work place and the sector is therefore highly dependent on replacement purchases. This sector accounts for around 10-12% of the market, with the remaining share being attributed to the safety sign sector. The signs sector was significantly impacted by the recession due to the decline in housebuilding and non-domestic construction, as well as a switch by some companies to standard signs from the more expensive tailored signs.

Environmental issues remain important in the health & safety sector, while raw material prices are impacting on the market, in particular the cost of cotton, polyester, oil and latex as well as increasing fuel and energy costs.

The supply structure of the health and safety products market is highly fragmented, due in large part to the specialised nature of the different sectors. Distribution is dominated by the industrial products distributors and health & safety specialists, with a combined share of around 50%, with the remaining 50% spread across a wide range of channels.

AMA Research's report "**Health and Safety Products Market Report - UK 2011-2015 Analysis**" is available in hard copy or electronic format for £665 and can be ordered online at www.amaresearch.co.uk or by calling 01242 235724.