

FOR IMMEDIATE RELEASE AUGUST 2010

## Roofing Contractors Market - UK 2010-2014

New AMA report Reviews Developments in the Roofing Contractors Market

"The roofing contractors market is highly fragmented consisting of mainly small companies (with less than 10 employees) and only a few companies operating nationally. The health of the market is directly related to the performance of the UK building and construction sectors, mainly influenced by new-build. As a consequence, the market has been severely impacted by the recession and the contraction of the contractors' core end-use sectors."

This is the first edition of the report and reviews the developments in the roofing contractors market.. A brief summary of the report is included on the following page.

Priced at £650, the report is currently available from AMA Research Ltd,  
Telephone 01242 235724 or e-mail at [sales@amaresearch.com.uk](mailto:sales@amaresearch.com.uk).

### **Editors Note:**

Attached is a summary of the report. Please use brief extracts if you wish, **but we would request that references to company market shares are not published without our prior permission.**

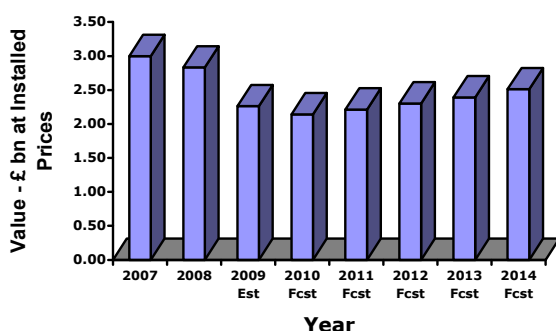
If you would like to receive an editorial review copy or would like to speak to an author of this report, please contact Andrew Hartley or Chris Moore on (01242) 235724.

Please include our web address and telephone number on any review printed; it would also be appreciated if a copy of the review could be forwarded to AMA Research. Thank you.

AMA Research Ltd  
Montpellier House  
Montpellier Drive  
Cheltenham  
Gloucestershire GL50 1TY  
Tel: +44 (0)1242 235724  
Fax: +44 (0)1242 262948  
E-mail: [andrewhartley@amaresearch.co.uk](mailto:andrewhartley@amaresearch.co.uk)  
Website: [www.amaresearch.co.uk](http://www.amaresearch.co.uk)

# Roofing Contractors Market UK 2010-2014

UK Roofing Contractors Market 2007-2014



This first edition of the Roofing Contractors Market report provides a comprehensive analysis of the sector in terms of size, structure and leading players. The market's recent performance is assessed, while analysis of material usage and key end use sectors are also reviewed.

Overall company characteristics and operational issues are reviewed, assessing specification issues, material sourcing, information sources etc, together with a forecast of market prospects up to 2014.

The health of the roofing contractors market is directly related to the performance of the UK building and construction sectors, primarily influenced by new-build. Until late 2007/early 2008, the UK economy experienced an unprecedented period of growth, underpinned by a buoyant housing market, low inflation and strong consumer spending. This buoyant market underpinned growth in the roofing contractors market between 2004-07, reaching an estimated £3billion in 2007.

In 2008/09 the market has come under significant pressure, as a result of the downturn in new build in both the residential and non-housing markets. As a result, in 2009 it is estimated that the market was worth around £2.3billion at installed prices, with prospects in the short term remaining challenging, though a recovery in housebuilding activity is helping to stimulate the market to a limited extent.

The roofing contractors market is highly fragmented comprising mainly of small companies (with less than 10 employees) and only a few companies operating nationally. Recent tough trading conditions have driven many companies to undertake a range of initiatives including cost-cutting exercises, cutting jobs and competitive pricing, with some operating around or just above cost price.

The non-domestic sector provides the majority of opportunities for roofing contractors installing a range of products including membranes & felts, metal roofing systems and roof glazing. Roofing tiling systems are predominately installed in domestic applications, with the domestic sector accounting for around 42% of the roofing contractors market.

Direct supply is the main source of roofing materials for roofing contractors, accounting for an estimated 60% of the market. Roofing merchants, dominated by SIG, are also a key source for roofing materials.

There are concerns about the continuing skills shortage in the roofing contractors market, which has been exacerbated by the loss of experienced roofers during the recession. This is likely to support the development of products aimed at easy installation and off site construction that will negatively impact on the roofing contractors market in the longer term. However, new markets are emerging with green roofs and solar panels growth areas as specifiers look to improve the environmental performance of roofing systems.

AMA Research's "**Roofing Contractors Market – UK 2010**" report is available in hard copy or electronic format for £650 and can be ordered online at [www.amaresearch.co.uk](http://www.amaresearch.co.uk) or by calling 0871 3103450.